



It's that time of year where we are focused on finishing strong. We have been achieving major milestones in 2022 but there are 18 shopping and recruiting days left. With that, we want to ensure that you are informed to help you manage your business **so that it is processed in 2022.**

Here are the key dates you need to be aware of.

Key 2022 Year-End Dates

Friday, December 9

- New Business applications must be received and in good order
- Final Rewrite requests
- Final Underwriting requirements must be submitted
- Pension/Profit Sharing Plan applications must be received in good order

Friday, December 16

- Final Requirements on any pending cases in approved status
- Final plan designs submitted for Pension/Profit Sharing Plans

Friday, December 30

- **The last day of processing for the year will be Friday, December 30. Offices in Montpelier and Addison will close at 4:45pm.**
- **Annuity Business**—annuity applications received by 3:00 pm ET on 12/30 with money will be issued.
- **MYGA**—all paper MYGA applications with check(s) attached, if requirements are in good order, received by 12:00pm ET on 12/30 must be for same day issue.

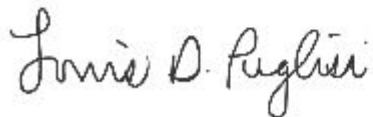
Happy Selling,



Rebecca Dunne



Matt Frazee



Louis Puglisi