Zurich North America Life, Accident & Health



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As we continue to build a sustainable life, accident and health business, we would like to announce the closure of the following products to new sales, effective February 1, 2023:

- · Zurich Wealth Builder IUL
- Zurich Select IUL
- Zurich Survivor IUL
- · Zurich Term 10, 15 and 20

To make this transition easier for our distributors, formal applications in good order will still be accepted through 5:00 p.m. on January 31, 2023, so long as they are received by the home office by 5:00 Central Standard Time. All policies must be fully funded and delivery requirements must be received in good order by 5:00 p.m. on March 28, 2023.

We will also continue to review informal applications and QuickQuotes that are received by the home office on December 31, 2022 by 5:00 Central Standard Time.

Our future product roadmap will be a combination of individual supplemental health and guaranteed/simplified underwriting term life products, with first tranche of new products expected to launch in mid-2023. These products will align with our vision to helping ease financial burdens for both individuals and their families through a combination of Life and Health solutions.

As we move forward with our **diversified growth strategy**, I assure you there will be no disruption in service for inforce policies. Our sales team with whom you have built strong relationships will continue to support you and bring new growth opportunities to your businesses.

We are excited to bring better experiences, innovative ideas, and new propositions to our distributors in 2023, as a part of our life and supplemental health growth strategy.

Thank you for your continued support of Zurich North America Life, Accident & Health.

David Fike Zurich North America Head of Life, Accident & Health Web: <u>life.zurichna.com</u>

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