

## **Our Financial Strength**

ManhattanLife is standing by you. We have never been stronger as a company, both operationally and financially, and our 170 year history is a testament to our resilience. As of December 31, 2019, the company has over

\$2.75 billion in assets and capital and a surplus in excess of (GAAP) \$333 million.

## **Our Product Strength**

ManhattanLife offers a comprehensive product portfolio, a one-stop shop for insurance & annuities. We offer a broader product range with a diverse product offering to meet customer needs through all phases of life.

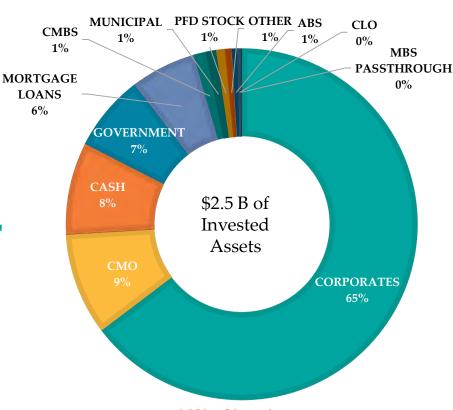
#### **Our Commitment**

- One of America's oldest insurance companies (est. 1850), Independent & privately held for 170 years.
- Broad, diverse portfolio of insurance & investment products.
- Core values of reliability, fairness & respect.

### **Our Mission**

Helping you achieve health, wealth & security for life.

#### **Asset Allocation\***



98% of bonds are NAIC 1 "High Quality" to NAIC 2 "High Quality"

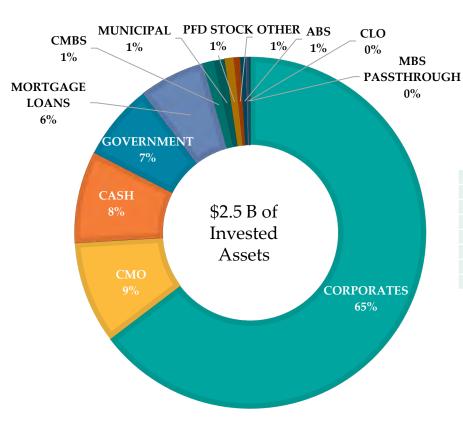
\*CMBS - Commercial Mortgage Backed Securities; PFD - Preferred Stock CLO - Collateralized Loan Obligation; ABS - Asset-Backed Security; MBS - Mortgage Backed Securities; CMO - Collateralized Mortgage Obligations

Financial strength for the next 170 years - BBB+ Kroll Bond Rating Agency

ManhattanLife Assurance Company of America Manhattan Life Insurance Company Western United Life Assurance Company Family Life Insurance Company www.manhattanlife.com

# **Investment Overview Detail**

#### **Asset Allocation**



Book Yield (Excluding Cash)	4.00
Average Mortgage Loan Yield	5.37
Book Yield (Corps/Structured/Govt)	3.90
Coupon (Corps/Structured/Govt)	3.69
Maturity (Yrs)	7.61
Effective Duration	5.35
Average Quality	Baa1
NAIC 1 & 2	98%

ASSET ALLOCATION	Mkt Val (000)	% of Assets
CORPORATES	1,599,824	64.7%
CMO	232,497	9.4%
CASH	209,411	8.5%
GOVERNMENT	173,835	7.0%
MORTGAGE LOANS	149,306	6.0%
CMBS	27,343	1.1%
MUNICIPAL	24,260	1.0%
PFD STOCK	19,821	0.8%
OTHER	14,435	0.6%
ABS	13,067	0.5%
CLO	7,645	0.3%
MBS PASSTHROUGH	2,092	0.1%
Total:	2,473,536	

\*Invested Assets as of 12/31/2019

