

REG 187 GUIDELINES

Are You Ready for the February 1st Reg 187 Deadline? We Are!

The Reg 187 and the new best interest standards will take effect for life insurance sold to customers in New York.

Before submitting a formal application dated February 1, 2020 or later, best interest training must be completed, and a proper understanding of products available in New York is required. This is applicable to resident and non-resident advisors.

What is Reg 187? Click [here](#) for full legislature.

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If you have any questions, please contact your Brokerage Manager at 781.449.6800