

# 2019 Referral Program

## Earn \$5,000 per Advisor!

There's no easier way to put cash in your pocket than with First American's Referral Program!

### How it Works

Refer a new advisor\* to First American in 2019 and receive a reward based on premiums collected from the new advisor's first year.

### How Much Do You Get?

A bonus is paid based on premiums collected for the new advisor's first year, beginning with their first submitted case.



| In your pocket**     |   | Paid Target Life Premium*** |
|----------------------|---|-----------------------------|
| \$750                | → | \$25,000+                   |
| \$1,250              | → | \$50,000+                   |
| \$3,000              | → | \$100,000+                  |
| <b>Total \$5,000</b> |   |                             |

\* A new advisor is someone who hasn't submitted a formal application with First American in the past 24 months. Only one referral bonus can be paid per new advisor.

\*\* The referring advisor will be paid a bonus each time a target has been met, up to the end of the first 12 months beginning when the new advisor submits their first case with First American.

\*\*\* Annuities are credited at 5% towards the paid premium total.