

# FAIU's Upcoming Webinars



## Join Us for a Webinar: Discover Banner/Legal & General's New Digital Application

In this webinar, you will learn the features and benefits of this new process, including:

- Complete online application
- Quicker decisions - in some cases Instant decisions
- Increased Accelerated Underwriting limits

**Register  
Now**

**Date:** Wednesday, April 29, 2020

**Time:** 10:00 am - 11:00 am EDT

**Presenters:** Jim Grauel & Mary Beth Bonacorsa, *Key Account Directors, Banner/Legal & General*



## Join Us for a Webinar: Streamlining the New Business Experience during COVID-19

*Learn about the solutions and support available during this challenging environment*

### The Challenges:

- Minimize medical requirements
- Limit face-to-face meetings

### The Solutions:

- Prudential's current suite of eCapabilities
- Additional underwriting and service accommodations

**Register  
Now**

**Date:** Friday, May 1, 2020

**Time:** 10:00 am - 11:00 am EDT

**Presenter:** Peter Cirelli, Regional Vice President, Prudential



## Join Us for a Webinar: Principal Life & DI - Opportunities to write business in the current environment

In this webinar, learn about the current opportunities using:

- Business Planning Products / buy-sell review & business valuation
- Accelerated (Life) and Simplified (DI) Underwriting programs
- Executive Benefits – Guaranteed Standard Issue guidelines

**Register  
Now**

**Date:** Wednesday, May 6, 2020

**Time:** 10:00 am - 11:00 am EDT

**Presenter:** Josh Potvin, Disability Sales Manager, Principal