

You are Invited to Attend



7th Annual Cross-Selling Event

Wednesday, October 30, 2019

***New Location!* Babson College
Executive Conference Center
1 Snyder Drive, Wellesley, MA**

Your peers and experts from the Annuities, DI, and Long-Term Care fields will show you various cross-selling techniques that you can use in your practice today!

Don't Miss these Panel Discussions!

8:00 AM - 8:30 AM

REGISTRATION & BREAKFAST

8:30 AM - 10:30 AM

ANNUITY SESSION

How to Place Annuities in a Low Rate Environment

DISABILITY SESSION

Business Protection through Disability Insurance (DI): A deeper dive into Overhead Expense, Key Person DI, and Disability Buy-Out

LONG-TERM CARE SESSION

Changing the Conversation about Long-Term Care (LTC) Insurance: Incorporating modern LTC solutions into your sales approach

Great networking
opportunity -
Register today!

To register, contact Sophia Miller at 781.449.6800 ext. 246 or [click here](#).