

Delivering the
Difference![®]

NCA[®] | Life
North American Company
for Life and Health Insurance
Since 1886

End-of-year dates to remember

There's still time to finish strong in 2018! Don't forget these end-of-year dates as you are wrapping up your life insurance business before the new year.

New Business processing:

November 29: Last day to release a case from New Business for November cutoff.

December 10: Last day to release a large case on term products (\$10 million or more) for year-end commission close.

December 21: Last day to release a large case on permanent products (\$10 million or more) for year-end commission close.

December 28: Last day to release a case from New Business for year-end commission close. All delivery requirements received in the Sioux Falls office by 11 a.m. CST will be processed by end of the day for year-end commission close.

Policy Change processing

November 21: All delivery requirements received in the Sioux Falls office by 5 p.m. CST will be processed for commission cutoff.

December 19: All delivery requirements received in the Sioux Falls office by 11 a.m. CST will be processed for year-end.

Administrative office closings:

November 22

November 23

December 24

December 25

January 1