

Disability Income Proposal Request Form

Agent Name: _____ Phone Number: _____

Email Address: _____ Fax Number: _____

Client Name: _____ Gender: _____ DOB: _____ Issue State: _____

Tobacco Use: Never used Cigarettes Other tobacco Former user Date of last use: _____

Neck or back disorders: Yes No Depression, anxiety or other mental disorders: Yes No

Diabetes: Yes No Sleep Apnea: Yes No

Cardiac conditions: Yes No Cancer: Yes No

Other known health conditions for which lengthy treatment was needed: _____

Height: _____ Weight: _____ Annual Income: _____

Occupation: _____ Time at current employer: _____

Coverage Amount Requested: _____

Benefit Period: 2 Yr 5 Yr To age 65 To age 70

Waiting Period: 60 Days 90 Days 180 Days 365 Days

Optional Riders: (Not all riders available with all plans)

COLA: 3% 6%

Residual Disability Benefit: Yes No

Extended Total Disability Benefit: 50 75 100 Benefit Factor

Catastrophic Disability Benefit: Maximum Specified Amount: _____

Desired Elimination Period: 30 day 60 day 90 day 180 day 365 day

Desired Benefit Period: 2 Yr 5 Yr To age 65 To age 70

Business Overhead Expense

Occ Class _____ Monthly Benefit _____

Benefit Period: 12 Months 18 Months 24 Months

Waiting Period: 30 day 60 day 90 day

Options Benefits: Premium Refund Future Guarantee Insurability Benefit

Existing group disability insurance: Monthly amount or percent of income: _____

Existing individual disability insurance: Monthly amount \$ _____

Will it be replaced? Yes No

Fax this request to 781.449.7694

Attn: Derek Wakefield